

## Market Statistics

Courtesy Of : Bruce Busch 609-799-6200  
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### Monthly Statistics for the Date Range Selected

Date	Units Listed	Listed Volume	Listed Average	Pended	Units Sold	Sold Volume	Sold Average	Average DOM
June 2009	37	13,866,542	374,771	10	9	2,818,500	313,166	177
May 2009	55	23,644,999	429,909	29	21	6,543,000	311,571	113
Apr 2009	59	22,299,332	377,954	36	25	6,307,393	252,295	143
Mar 2009	57	20,283,073	355,843	21	16	4,423,100	276,443	88
Feb 2009	40	14,032,000	350,800	19	18	5,221,151	290,063	149
Jan 2009	44	16,501,400	375,031	16	16	4,120,801	257,550	82
Dec 2008	17	8,093,651	476,097	20	14	3,796,000	271,142	69
Nov 2008	33	14,200,836	430,328	14	19	5,653,500	297,552	70
Oct 2008	49	18,332,046	374,123	15	20	7,232,000	361,600	70
Sep 2008	52	20,219,300	388,832	19	22	6,515,000	296,136	81
Aug 2008	47	17,111,855	364,082	24	31	8,918,900	287,706	92
July 2008	42	13,895,238	330,839	30	40	13,489,450	337,236	72
June 2008	54	20,036,800	371,051	28	48	20,546,690	428,056	55
<b>Totals:</b>	<b>586</b>	<b>222,517,072</b>	<b>379,721</b>	<b>281</b>	<b>299</b>	<b>95,585,485</b>	<b>319,683</b>	<b>90</b>

### Inventory Accumulation for the Last 12 Full Months

Current Inventory *	Inventory Volume	Current Average	Average Monthly Sales**	Inventory Accumulation ***
243	104,652,432	430,668	24	10

\*Current Inventory is based on the actual available properties on the date this report was created.

\*\*Average Monthly Sales is the average sales for the last 12 full months

\*\*\*Inventory accumulation (in months) = Current Inventory Units / Average Monthly Sales

### Pricing Details of Sold Units for the Date Range Selected

Minimum Prices	Maximum Prices	Average Prices
Original List Price : \$75,000	Original List Price: \$4,850,000	Original List Price: \$345,463
Sold Price : \$75,000	Sold Price: \$4,695,000	Sold Price: \$319,683

Inventory Accumulation figures are only calculated when Report End Month is the current month

Market Statistics Criteria Used	
<b>Date Range:</b>	6/2008 to 6/2009
<b>Price Range:</b>	\$0 to \$999,999,000
<b>Property Category:</b>	Residential, Lots&Land, Multifamily
<b>Area:</b>	Lawrence Twp

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